

PARTNERS FOR GROWTH

NISSCO and DDI System



DDI's **inform** software delivers a highly tuned jansan specific solution that distributors deploy successfully within weeks. Guaranteed to immediately gain operational benefits and drive out unnecessary costs.

Automate Pricing

DDI's comprehensive Margin Manager pricing system eliminates 'profit leaks' throughout your operations and guarantees that selling prices are constantly updated to stay ahead of cost increases.

- **Flexible pricing and costing adapts** to your company's pricing structure.
- **Set up personalized pricing** for every customer, with support for contracts, margin pricing, mark-ups, list-less discounts, bracket pricing and more.
- **Price Change Notification system** alerts customers of pending price increases with mail-merged, professionally formatted notification letters.

Become a Customer Service Leader

Use DDI's OrderPad to pick customer sales history from a list, instantly creating new orders—while prompting customers with up-sell opportunities using DDI's unique 'Due-to-Buy' customer purchase forecasting.

- **Easily manage special orders with Fast Product** to add special order products on the fly.
- **View customer sales history** on non-stock as well as stock item sales.
- **Generate purchase orders or P.O. requests** directly from sales order line items.

Manage Vendor Rebates

DDI tracks rebates for you, with support for fixed, deviated cost, and percentage rebates, with or without deviated selling price.

- **Eliminate hours and days of paperwork** every month with rebated-item sales tracking.
- **Inform calculates rebates due** and generates consolidated rebate reports for each vendor.

Key Benefits

- Automate Pricing
- Become a Customer Service Leader
- Manage Vendor Rebates
- Streamline Workflow
- Fully Integrated Business Functions
- Effectively Manage Your Inventory Investment

Special Member Only Discounts

Call 877-599-4334 or visit www.ddisys.com

NISSCO has partnered with DDI System to bring greater efficiencies and stronger profitability to your business

Streamline Workflow

DDI introduces better workflows that transform your business into a more efficient, smoother running operation.

- **Eliminate paper-based business processes** including pre-printed and multi-part forms. Fax or email directly from your screen with user specific send results.
- **Signature Capture eliminates proof of delivery hassles and filing**, saving thousands of dollars annually.
- **Event Messaging** delivers over 40 different business event alerts or tasks directly to your screen.

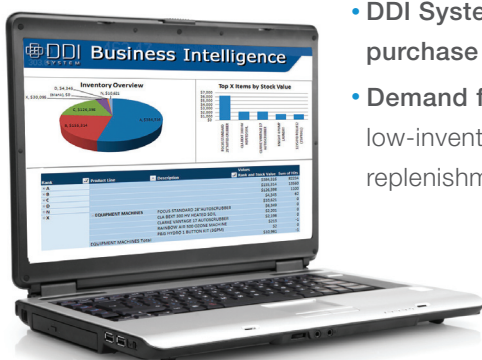
Fully Integrated Business Functions

Inform's unique functionality will make a difference in your company's efficiency, profitability and future success.

- **Business Performance Reporting** – gain outstanding and easy to use business analysis with customizable drill down capabilities. View performance by salesperson, customer, manufacturer and more.
- **Territory Manager** – get an in depth look at future sales opportunities and activities.
- **Customer Relationship Management** – solidify customer loyalty, improve service, efficiency and sales by integrating CRM strategies into your operations
- **Remarkably Integrated E-Commerce Solution** – Inform's FastWeb combines your business software with a dynamic storefront creating new sales channels, lowering transaction costs and improving customer service in real time!

Effectively Manage Your Inventory Investment

Automated triggers based on system-calculated minimums ensures tightly controlled inventory levels and improved ROI.



- **DDI System calculates lead times, minimums, and purchase quantities.**
- **Demand forecasting streamlines purchasing** with low-inventory e-mail notification and on-screen replenishment worksheet.

NISSCO Members Benefit With DDI System

- Bluffs Sanitary Supply
Scottsbluff, NE
- Dawn Chemical Inc.
Cleveland, OH
- Dutch Hollow Janitorial
Belleville, IL
- Eastern Institutional
Supply Co.
Toms River, NJ
- Hercules & Hercules Inc.
Detroit, MI
- Jan Master Supply Co.
Decatur, IL
- Northeast Janitorial
Supply, Inc.,
Pompton Lakes, NJ
- Resource One, Inc.
Largo, FL
- VCC Janitorial Supply
Bossier City, LA



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